

Business Name: Tech Service Heating/Cooling & Spray Foam

Address: 2617 Shoffner Rd, Conway, SC 29527

Phone: (843) 488-1571

Tech Service Heating/Cooling & Spray Foam

For more than three decades, Tech Service Inc. has proudly served the Conway and Myrtle Beach areas with honest, high-quality heating, cooling, and spray foam solutions. As a family-owned business, we treat every home like our own — with care, respect, and a commitment to getting the job done right.

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2617 Shoffner Rd, Conway, SC 29527

Business Hours

- Monday thru Thursday: 8:00am to 5:00pm
- Friday: 8:00am to 12:00pm
- Saturday thru Sunday: Open 24 hours

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Signing a contract for a brand-new heating and cooling system must feel like a mindful, educated decision, not a leap of faith. In Conway, where long damp stretches and sudden cold snaps both put real pressure on a home's comfort, the quality of an HVAC installation matters for years, not just the very first season. A system that is sized improperly, set up carelessly, or sold with vague guarantees can turn into higher costs, irregular temperature levels, and repeated require HVAC repair Conway SC house owners would rather never ever make.

I have actually seen the exact same pattern lot of times. A house owner gets 3 quotes, one looks surprisingly low, and the sales pitch sounds positive enough. A few months later, the new system is noisy, the back bed room never cools correctly, or the system short cycles due to the fact that it was never ever matched correctly to your house. By then, the contract is signed, the deposit is paid, and the lessons end up being expensive.

The good news is that the most significant indication show up before anyone touches a screwdriver. If you understand what to watch for, you can separate a cautious professional from someone who is simply attempting to move equipment. That is true whether you are changing an aging unit, including HVAC Service Conway SC assistance to an existing system, or planning a complete HVAC Installation Conway SC task for a renovation or new build.

The first alerting sign is a quote that arrives too fast

A reputable installation proposal generally takes some effort. The professional ought to inquire about the square video, the age of the home, insulation quality, duct condition, window exposure, and how your home is in fact utilized. They need to would like to know which spaces run hot, whether the upstairs is even worse than the downstairs, and what sort of convenience issues have been troubling you.

If somebody offers a confident quote after a five-minute look, that is a red flag. It frequently implies the price quote is based on general rules instead of a genuine load computation. In an environment like Conway's, that faster way can be expensive. Humidity control matters practically as much as temperature level, and a system that is large may cool the air quickly without running enough time to pull wetness out of it. Your home feels clammy, then too cold, then clammy once again. Individuals blame the brand when the real problem is the design.

A proper specialist does not require to turn the check out into a science lecture, however they ought to reveal some evidence of field judgment. They need to have the ability to discuss why a particular tonnage makes good sense, why the ductwork might require attention, and whether the existing returns can support the brand-new unit.

Be cautious of anyone who avoids the home evaluation

A great deal of bad HVAC work begins with a bad assumption about your home itself. In coastal South Carolina, homes differ commonly. Some have tight envelopes and newer windows. Others leakage air around attic penetrations, attic hatches, recessed lights, or aging doors. Those differences alter everything.

If the specialist does not check attic insulation, duct runs, supply positioning, or the condition of the air handler space, you are not really purchasing an installation strategy. You are purchasing a guess. The guess might be close enough in moderate weather, but when summer humidity climbs, small mistakes show up fast.

This is also where related upgrades might enter into the discussion. A property owner might ask about Spray Foam Insulation Conway SC since the attic is baking the leading flooring or since the ducts are going through a painfully hot area. That can be a rewarding discussion, but it must not be used as a sales detour. Insulation and air sealing can improve efficiency, yes, however they do not replace appropriate sizing or a tidy installation. An excellent contractor will separate the problems plainly rather of trying to offer one repair as a remedy for everything.

Watch for unclear equipment language

Some salesmen talk in broad labels, like "high performance," "top of the line," or "contractor grade," without giving you the design numbers, performance rankings, or product distinctions. That is an issue. Devices quality is not simply a marketing phrase, and neither is compatibility.

A property owner need to understand what is being set up, what the warranty covers, and whether the indoor and outside elements are designed to collaborate. If the proposition just names a brand and a cost, request specifics. You should also ask whether the priced estimate system consists of the thermostat, any required refrigerant line modifications, drain work, electrical modifications, or pad replacement. Hidden spaces show up later on as change orders or surprise labor fees.

Another detail worth monitoring is the refrigerant type and system setup. If the contractor appears incredibly elusive about why they selected a particular setup, or can not discuss how the new equipment will handle dehumidification, that is an indication they are selling equipment, not engineering comfort.

The agreement should describe the work, not simply the machine

One of the most common mistakes house owners make is focusing completely on the heater or heat pump while ignoring the real installation scope. The maker matters, however the labor matters just as much, in some cases more.

A strong agreement must describe what is being removed, what is being set up, how the ducts will be tied in, whether the thermostat will be replaced, whether the condensate drain will be upgraded, and how cleanup will be dealt with. It should also state whether authorizations are included and who is responsible for evaluations if the city or county requires them.

If the paperwork is unclear, you are exposed. Vague contracts are where misconceptions grow. One specialist might assume the ductwork is fine as-is, while the house owner presumes all leaks will be sealed. One may prepare to recycle an old float switch, while the other expects all safety elements to be new. Those are the sort of small, annoying disputes that end up being huge when the unit is currently on the slab.

I have actually likewise seen contracts that bury exemptions in small print. For instance, the quote might look complete up until you understand it does not consist of a brand-new disconnect, a new electrical whip, or any correction to damaged duct insulation. The price looks strong just because key labor products were left out.

Pressure tactics are never a good sign

A reliable specialist does not require to force urgency with synthetic due dates. If somebody says the rate is only good if you sign right now, slow down. If they hint that devices is "ready to vanish," request for the quote in writing and compare it later on. If they decline to leave a proposition with you, that is much more telling.

There are genuine reasons rates can move, particularly when supply chains change or particular devices classes remain in demand. Still, professional business know that property owners need time to review a significant purchase. A replacement HVAC system is not a weekend impulse buy.

The same care uses to upselling. A specialist may advise better filtering, zoning, or control upgrades, and often those suggestions are sensible. The warning is when every conversation ends in a larger billing, with no clear description of why the extra invest will enhance convenience, performance, or reliability. The very best specialists know when to say, "You do not require that for this house."

A low quote can conceal the most pricey problems

Cheap quotes are tempting because cooling and heating equipment is expensive. But when the numbers are much lower than the rest of the field, there is typically a reason. The contractor may be utilizing lower grade elements, avoiding load computations, ignoring duct repair work, or pricing the task as a loss leader to get in the door.

That does not indicate the greatest quote is automatically best. It suggests you ought to compare scope, not just cost. The much better question is, exactly what is each business guaranteeing to do?

A property owner who receives one quote that is considerably lower than the others must ask what is different. Is the system smaller sized? Is the labor warranty shorter? Are duct modifications omitted? Are they preparing to recycle a failing thermostat or old drain pan? Sometimes the cheap option is just low-cost on paper, and the genuine cost appears during the very first summer season service call.

This is also where future HVAC Repair Conway SC costs matter. A poorly set up system can create recurring service concerns that chip away at any initial cost savings. A low bid can become the most costly line item in the whole project.

Pay attention to how they discuss ductwork

A surprising variety of convenience problems begin in the ducts, not in the outdoor system. If the ducts are undersized, leaky, crushed, dirty, or badly routed, even a premium system might struggle. If the contractor acts as though duct condition is irrelevant, that is a problem.

In older homes especially, existing ductwork may have been modified by numerous different turn over the years. Some runs may be too long. Some returns might be starved. Some boots may leakage into attic air. If a business glosses over that and focuses just on the equipment swap, the brand-new unit may never deliver the outcomes you were promised.

There are times when a full duct replacement is unnecessary. There are likewise times when covering an old system is an incorrect economy. A great specialist must discuss which category your home suits. That judgment ought to originate from evaluation, not habit.



Credentials matter, however clearness matters more

Licensing, insurance, and local experience ought to be basic expectations, not bonus offer features. Still, lots of property owners stop there. They check that a business is "licensed and insured" and assume the rest will be fine. That is not enough.

Ask how they handle start-up, testing, and commissioning. A proficient installer must not just connect the devices and leave. They must verify refrigerant charge, test airflow, check temperature level split, inspect security controls, and verify that the condensate system is draining pipes correctly. Those actions are not attractive, however they are where a great deal of preventable failures are caught.

Also ask who will in fact do the work. Some companies offer the task with someone and send out a different team to install it. That is not naturally bad, however you must understand whether the crew has experience with your kind of system and whether the business guarantees farmed out labor.

The most encouraging discussions I have actually had with homeowners typically sound useful, not polished. The professional explains what will occur on setup day, for how long your home may lack cooling or heat, what gain access to they will need, and what could change the timeline. That type of candor deserves more than a glossy brochure.

Be cautious with promises that sound too neat

"Your energy costs will drop by half." "This system will repair your humidity permanently." "You will never need another repair work." Those are the sort of promises that need to make you pause.

HVAC performance depends upon the house, the use pattern, the thermostat settings, the ductwork, the weather condition, and maintenance. No sincere specialist can promise perfect results. They can promise much better performance, cleaner operation, and a system that is properly matched and installed. That suffices. It is sensible, and realism is what keeps people from feeling deceived later.

Homes in Conway often handle competing problems. One room needs more airflow. Another requires much better return air. The attic may require insulation enhancements. The duct system may have been covered in time. In that type of setting, a new system can assist a lot, but just if the underlying issues are handled with judgment. That is why a professional who talks in absolutes ought to be treated cautiously.

Two little checks that expose a lot

If you desire a fast keep reading the quality of a company before finalizing, the information frequently tell you more than the sales pitch. A specialist who offers a clearly itemized quote and describes the installation steps typically comprehends the job much better than somebody who only discusses month-to-month payments. A contractor who asks about the house's comfort problems before speaking about devices is normally thinking like a technician, not simply a seller.

You can likewise ask what they would do if they were installing the system in their own house. The answer should specify, not defensive. If they immediately pivot back to promos or financing, that informs you something.

Financing should not distract from the total cost

Financing can make good sense, specifically if the replacement is immediate and the old system has failed during peak heat. But funding should be a tool, not a trap. Enjoy the total rate, the interest terms, and the lifetime cost of the system. A low monthly payment can hide a high total cost, and a rushed financing decision can press people into accepting the very first agreement that feels manageable.

It is also smart to ask whether the funding package is connected to a narrower devices choice. Often the "easy approval" option is coupled with whatever system the specialist wishes to move fastest. That might be fine, but it must be transparent.

If the funding conversation is happening before you have an in-depth scope of work, step back. First specify the system. Then choose whether the payment structure fits your budget.

When service history tells the truth

If your existing system has actually been hopping along, the service record can tell you a lot about what the brand-new installation should deal with. Repetitive HVAC Service Conway SC check outs for the same convenience grievance often point to a design problem, not simply age. A system that keeps losing efficiency may have duct leaks, filthy coils, incorrect refrigerant charge, electrical wear, or air flow constraints.

That history matters because it must shape the brand-new setup. If the last few years included duplicated refrigerant leaks, for example, the professional needs to go over leakage source and line set condition, not simply swap the outdoor system. If the home has a consistent upstairs cooling problem, the [HVAC Installation Conway](#)

SC service may need balancing, insulation improvements, or duct modification. That is where well-informed professionals separate themselves from parts changers.

The same holds true if you have been browsing online for HVAC repair near me since your current system appears to fail every couple of months. Frequent repairs are not always an indication that the system is "simply old." Sometimes they are evidence that the original setup was flawed from day one.

What a better contract normally looks like

A well-written proposition feels calm. It has enough detail to answer real concerns without burying you in jargon. It informs you what equipment is consisted of, what labor is consisted of, whether the ducts are being altered, how the start-up will be handled, and what the service warranty terms in fact cover. It does not count on vague language or last-minute pressure.

It also leaves space for truthful uncertainty. If the contractor has actually not yet inspected the attic or the crawl area, they must say so. If the ductwork might require more work once the old equipment comes out, they ought to discuss how that will be handled before the job starts. Clear unpredictability is far better than false certainty.

Homeowners often believe the very best agreement is the one with the lowest number. In practice, the very best contract is the one that shows the professional has taken notice of your home, not just the devices. That is where quality starts.

A mindful setup can give you quiet operation, stable temperature levels, and much better humidity control through the ruthless summertime stretches. A careless one can leave you paying two times, once for the system and once again for the corrections. If the professional you are thinking about appears hurried, unclear, overconfident, or allergic to detail, trust that impulse and keep looking. The best business will invite the questions, explain the compromises, and provide you enough clarity to sign without second-guessing every line.

For Conway property owners, that level of care is not a high-end. It is the difference in between a system that just runs and a system that in fact makes your house livable.

Tech Service Heating Cooling and Spray Foam provides HVAC services

Tech Service Heating Cooling and Spray Foam installs air conditioning systems

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Tech Service Heating Cooling and Spray Foam provides reliable service

Tech Service Heating/Cooling & Spray Foam has a phone number of (843) 488-1571

Tech Service Heating/Cooling & Spray Foam has an address of 2617 Shoffner Rd, Conway, SC 29527

Tech Service Heating/Cooling & Spray Foam has a website <https://techhvac-foam.com/>

Tech Service Heating/Cooling & Spray Foam has Google Maps listing <https://maps.app.goo.gl/U3j6T3Lmw5WdaJSZ8>

Tech Service Heating/Cooling & Spray Foam has TikTok page <https://www.tiktok.com/@tech.service.inc>

Tech Service Heating/Cooling & Spray Foam earned Best Customer Service Award 2024

People Also Ask about Tech Service Heating/Cooling & Spray Foam

What HVAC services does Tech Service Heating Cooling and Spray Foam provide for residential and commercial properties?

Tech Service Heating Cooling and Spray Foam provides complete HVAC services including Air Conditioning Installation, Heating Systems Repairs, Spray Foam Insulation, ventilation upgrades, preventative maintenance, and energy efficiency solutions with reliable service and quality workmanship

Does Tech Service Heating Cooling and Spray Foam handle Air Conditioning Installation and Heating Systems Repairs?

Yes, Tech Service Heating Cooling and Spray Foam specializes in Air Conditioning Installation and Heating Systems Repairs, helping customers maintain comfortable indoor environments through dependable HVAC services and professional workmanship

What makes Tech Service Heating Cooling and Spray Foam stand out from other HVAC service companies?

Tech Service Heating Cooling and Spray Foam stands out by delivering reliable service, experienced HVAC technicians, quality workmanship, energy-efficient solutions, and responsive support for heating, cooling, and insulation projects

Can Tech Service Heating Cooling and Spray Foam install Spray Foam Insulation and ventilation systems?

Tech Service Heating Cooling and Spray Foam installs Spray Foam Insulation and ventilation systems designed to improve indoor air quality, increase energy efficiency, and provide long-lasting comfort with quality workmanship

How does Tech Service Heating Cooling and Spray Foam improve energy efficiency in homes and businesses?

Tech Service Heating Cooling and Spray Foam improves energy efficiency through professional HVAC services, Air Conditioning Installation, Heating Systems Repairs, Spray Foam Insulation, and properly installed ventilation systems that reduce energy loss and improve climate control

Where is Tech Service Heating/Cooling & Spray Foam located?

Tech Service Heating/Cooling & Spray Foam is conveniently located at 2617 Shoffner Rd, Conway, SC 29527. You can easily find directions on [Google Maps](#) or call at [\(843\) 488-1571](tel:(843)488-1571) Monday through Thursday 8:00am to 5:00pm, Friday 8:00am to 12:00pm, Saturday through Sunday Open 24 hours

How can I contact Tech Service Heating/Cooling & Spray Foam?

You can contact Tech Service Heating/Cooling & Spray Foam by phone at: [\(843\) 488-1571](tel:(843)488-1571), visit their website at <https://techhvac-foam.com/> or connect on social media via [TikTok](#)

Conveniently located near Tech Service Heating/Cooling & Spray Foam [B&B Theatres Conway](#) a great movie theater with full food & drink menu. Catch a movie and enjoy some great food while you wait.