

Avoiding Goljufije pri Prodaji Telefona: A Practical Guide for Slovenian Sellers

When you finally decide to sell an old phone, the process seems simple. You clean the device, find a buyer, and wait for the money. But in practice, many people in Slovenia make costly mistakes that turn a good deal into a frustrating loss. These pitfalls, or goljufije pri prodaji telefona, are easy to avoid once you know what to look for. I have seen friends lose hundreds of euros simply because they overlooked a few key details.

The used phone market in Slovenia is active and competitive. Buyers are savvy, and they expect fair prices for devices that are in decent condition. At the same time, sellers often feel pressed to get rid of old gadgets quickly, which leads to hasty decisions. The result is a pattern of avoidable errors that cost time and money. Let us walk through the most common goljufije pri prodaji telefona and how you can steer clear of them.

Not Checking the True Market Value

One of the biggest mistakes is pricing a phone based on what you think it is worth rather than what the current market supports. People often look at the original purchase price and work backwards, forgetting that phone values drop fast. A phone that cost 800 euros two years ago might now be worth only 200 euros, especially if a newer model has launched. Overpricing scares away serious buyers and attracts lowball offers instead.

To avoid this, spend ten minutes browsing local platforms like Bolha, MojePodarim, or Facebook Marketplace. Look at phones of the same brand, model, storage capacity, and condition. Take note of the average asking price and the price at which similar phones actually sold. Then set your price slightly below that average if you want a quick sale, or at the average if you can wait. This small step removes much of the guesswork and prevents the frustration of having your listing sit for weeks.

Ignoring Physical and Cosmetic Condition

Another frequent [goljufije pri prodaji telefona](#) is underestimating the importance of physical condition. A phone that works perfectly but has a cracked screen, a dented corner, or deep scratches will sell for significantly less than one that looks clean. Buyers care about appearance because it signals how well the device was treated. If you ignore these details, you either have to lower your price drastically or struggle to find any interested party.

Take a few minutes to inspect your phone thoroughly in good light. Check the screen for scratches, the edges for dents, and the ports for wear. Be honest about any flaws in your listing

description. A small scratch might not bother you, but a buyer might see it as a deal-breaker. If the phone has significant cosmetic damage, consider lowering your price upfront and mentioning it clearly. This builds trust and helps you sell faster.

Skipping a Factory Reset and Data Erasure

This mistake is surprisingly common. People sell their phones without wiping personal data, leaving photos, messages, and account details accessible to the next owner. Not only is this a privacy risk, but it also makes the phone harder to sell. A buyer who receives a device full of someone else's data may assume it is stolen or that the seller is careless. In extreme cases, you could face problems if your data is misused.

Before you list the phone, perform a factory reset. On most Android phones, this is under Settings > System > Reset. On iPhones, go to Settings > General > Reset > Erase All Content and Settings. Make sure you have backed up anything you need, such as photos or contacts. Then sign out of all accounts and remove any SIM or memory cards. This simple step protects both you and the buyer, and it signals that you are a serious seller.

Overlooking Battery Health

Battery degradation is a hidden issue that many sellers ignore. A phone that is three years old may still work fine, but its battery might hold only 70 percent of its original capacity. Buyers who use their phones heavily throughout the day will notice this quickly. If you do not mention battery health, you risk complaints or returns after the sale.

Check your phone's battery health using built-in tools or third-party apps. On Android, you can dial *##*4636##* and look for battery information. On iPhones, go to Settings > Battery > Battery Health, or use an app like Battery Life. If the capacity is below 80 percent, mention it in the listing and adjust your price accordingly. Some buyers are fine with lower battery life if they know about it in advance. Honesty here prevents disputes and builds your reputation as a fair seller.

Neglecting to Include Accessories and Original Packaging

Many sellers list only the phone itself, without the charger, cable, or box. While this is understandable if you have lost them, it can reduce the phone's perceived value. Buyers often see a complete set as more trustworthy and easier to use immediately. A phone with its original box and accessories can sell for 10 to 20 percent more than a bare device.

If you still have the original packaging, use it. Include the charger, cable, and any adapters that came with the phone. If you do not have the box, at least include a high-quality aftermarket

charger and a clean cable. Take photos that show the items you are including. This small effort makes your listing look more professional and increases the likelihood of a quick sale.

Rushing Through the Transaction

The final *goljufije pri prodaji telefona* is rushing the actual sale. Whether you meet in person or ship the phone, haste leads to mistakes. People forget to check payment details, fail to test the phone in front of the buyer, or skip writing a simple receipt. These oversights can result in disputes, chargebacks, or even scams.

When meeting a buyer, choose a public place like a shopping centre or a cafe. Test the phone together: check the screen, buttons, camera, speakers, and network connectivity. Confirm that the IMEI number on the box matches the one in the phone's settings. Accept payment only through traceable methods such as bank transfer or trusted apps. If the buyer wants to pay cash, count it carefully. Write a short handwritten receipt with both of your names, the date, the IMEI, and the sale price. This protects both parties and gives you proof of the transaction.

Why Avoiding These Mistakes Matters

Slovenia's market for used phones is active, but it is also small enough that word of mouth matters. A bad experience as a seller can follow you, while a good one can lead to referrals and repeat business. Avoiding *goljufije pri prodaji telefona* is not just about getting a better price. It is about building trust, protecting your privacy, and making the whole process smoother for everyone involved.

By taking the time to research prices, inspect your phone, wipe data, check the battery, include accessories, and handle the transaction carefully, you set yourself up for a successful sale. The extra effort takes maybe an hour, but it can save you from losing money, dealing with returns, or facing privacy issues. In the end, a little preparation goes a long way.